

Generali Global Corporate & Commercial



We speak your language



What's keeping you awake at night?

Today's commercial world is increasingly global, complex and unpredictable. New threats rise up alongside established operating risks, potentially threatening your business's long-term growth and success.

In the face of new challenges to growth, innovation and productivity, you need to feel confident you can make bold strategic decisions, invest in new technologies, enter new markets and expand your operations, all while protecting and nurturing your existing business.

That's where Generali Global Corporate & Commercial comes in. We're here to help you, regardless of where your company is located, what you're focused on or the risks your business is grappling with.



Personal injury



New technologies



Cultural differences



New and emerging markets



Political Uncertainty



Product mishap



Changing regulations



Cyber risks



Accidents



Poor maintenance culture



Geopolitical change

We **SPEAK**
your
language



Product recall

We speak your language

and partner with your company



Extreme weather



Business interruption

We use our global experience, local knowledge and sector insights to promote your company's interests. We're as committed to helping drive your upside as we are to protecting your downside. Our contingent capital and insurance solutions are as original, seamless and flexible as your business requires, and we aspire to add value far beyond resolving your immediate risk management needs.



At Generali Global Corporate & Commercial, we organize our business approach around three key pillars. We like to think of them as mantras for superior service:

- We focus on **HELPING** your business succeed so that you can plan your future with confidence and continue to operate despite unforeseen business interruptions.
- We commit to **ADDING VALUE** beyond the policy, partnering with you and sharing information above and beyond straightforward insurance. We work with your brokers to build a consultative approach to solving complex global problems, supplying your business with bespoke, flexible and transparent solutions.
- We are proactively **AGILE**, **FLEXIBLE** and **ADAPTABLE**. This helps us remain more service-led than process-based for clients like you, thinking outside industry-established practices and constantly searching for new and innovative ways to help your business thrive.

Generali Global Corporate & Commercial develops **insurance services for mid-to large-sized businesses**, leveraging expertise and industry-specific insights that the Generali Group has accumulated over almost two centuries of business.

You'll enjoy the peace of mind that comes knowing you can rely on **integrated insurance solutions** ranging from property and casualty to engineering, marine, aviation, specialty risks and more.



Casualty

In Casualty we work beyond coverage, providing advice, services and solutions designed to resolve your business challenges. We'll leverage our solid service ethos, fast turnaround, strong underwriter empowerment and nearly two centuries of global experience combined with in-depth local knowledge to develop original proposals that drive your business's upside even as we protect your downside.



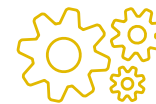
Claims

We focus on simplifying the claims process, addressing your questions before a claim occurs, making sure you have the right solution no matter what happens, and helping you prepare all your claims, large and small. We'll explain how your policy will respond to a claim and activate our teams quickly when one arrives so that they can support and guide you through the claims handling process.



Cyber

We work locally with clients all over the world to address a broad range of cyber risks, tailoring our products to suit specific needs and situations. We design solutions that directly address issues like web-sourced business interruption, data theft and systems recovery, to name only a few. We strengthen your defenses, mitigate any losses you might experience and restore normal operations as quickly as possible. No matter what your IT landscape looks like – from SMEs to multinational corporations – we have the dedicated services and solutions you're looking for.



Engineering

Your managers and brokers will meet underwriters ready to create policies designed especially for your business needs. Our risk engineers help you manage risk and reduce the chances your business will be caught off guard. Thanks to a global network present in over 160 countries around the world, we provide tailored support wherever you are doing business, preventing losses and guaranteeing business continuity so that you're left free to focus on your company.



Financial Lines

We work locally with clients all over the world to address a broad range of risks, tailoring our products to suit specific needs and situations. You will find it's all about flexibility: whether you are interested in Professional Indemnity, Directors & Officers, Crime, Cyber Liability, Surety or any other product, we will design and produce coverage especially for you.



Global Aviation

In an industry where safety and timely delivery are especially important, we focus on preventing accidents and mitigating repercussions arising from unexpected events. You'll find bespoke solutions tailored to your company, coverage adapted to fit your needs and policy extensions designed to protect you against new risks. Our long-term relationships are a testament to the value of the innovative solutions we create for our clients, reflecting our deep understanding of this constantly evolving industry.



Global Construction & Green Energy

We've been insuring the world's biggest, most complex engineering projects for over fifty years. Our winning combination of local expertise and an extensive global network enables us to anticipate the risks threatening your projects wherever they're located. We'll help you optimize, streamline processes and coordinate, sharing advice that will help you expand your operations overseas.



Marine

Our Marine experts know what you're facing, from new risks to increased investments in technologically avant-garde vessels. Whether you're worried about cargo, fleets, your supply chains, vessel construction or marine facility management, we have the solutions you're looking for. We'll help you overcome difficulties you face in daily operations, resolving claims and conflicts before they can impact your business.



Multinational Programs

Multinational Programs works alongside you and your business to make sure you have proper, seamless coverage all over the world. We'll take steps to see that your employees in foreign countries are properly insured and protected, investigate the real impact of digitalization on your business model, and inform you about the potential losses an interruption in data flow might produce. We'll make sure you have appropriate Contingent Business Interruption coverage, and check that all the potential pitfalls in your critical supply chain have been identified and protected.



Parametric Insurance

Our parametric insurance solutions provide peace of mind, filling the gap where traditional policies may fall short or drive premium increases. It complements standard insurance, ensuring speedy and hassle-free settlements when something unexpected, for example a weather-related event, threatens to damage your business. We know business continuity is your primary concern, and everything we do is designed to help keep your company up and running no matter what happens.



Property

We'll transfer a great deal of your risk from your balance sheet to ours. From empowered local underwriters and in-depth local knowledge to the security of an experienced, global network, our fully compliant Property multinational program is your key to peace of mind.



Risk Engineering & Loss Prevention

Our risk managers and engineers are trained to identify gaps in your risk profile and find the best, most financially feasible way to bridge them. We'll work side-by-side with you, helping protect your interests and making sure you have what you need to overcome an unexpected loss or business interruption, supporting you and helping you excel in an increasingly competitive environment.

You need a seamless approach to global risks

With nine main offices spread out across Europe, Asia and the Americas and a global network of over **1,200 dedicated professionals** and more than **100 risk control engineers**, we're ideally equipped to offer you complete insurance solutions **in over 160 countries** around the world.



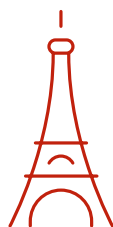
Milan



London



Madrid



Paris



Prague



Munich



Jersey City



São Paulo



Hong Kong

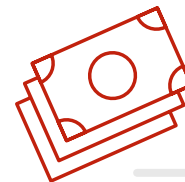




More than
100
risk control
engineers



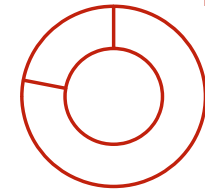
Complete
insurance solutions
offered to clients
and brokers through
our network in over
160
countries



2.5 bln
GWP in
2021

76%
DOMESTIC
BUSINESS

24%
INTERNATIONAL
PROGRAMS
BUSINESS



Multinational
Programs represents
24%
of Corporate
and Commercial
premiums

www.generaliglobalcorporate.com

Client & Distribution Network Contacts

GLOBAL

Filippo Cinelli

filippo.cinelli@generali.com

Cristina Antonini

cristina.antonini@generali.com

Fabrizio Baldoli

fabrizio.baldoli@generali.com

Alessandro Stefanelli

alessandro.stefanelli@generali.com

ITALY

Marco Fortin

marco.fortin@generali.com

FRANCE

Younes Souanef

younes.souanef@generali.com

UK

James Cole

james.cole@generali.co.uk

GERMANY

Markus Schulze

markus.schulze@generali.com

IBERIA

Jose Maria Conde Salazar

josemaria.condesalazar@generali.com

LATAM

Fabrizio Porto

fabrizio.porto@generali.com

USA - N2G

Laurie Tribuiani

laurie.tribuiani@n2g.com

ACEE

Ferenc Sinkò

ferenc.sinko@generali.com

ASIA

Marco Bovolini

marco.bovolini@generaliasia.com